

Impacts of the Inevitable Policy Response across asset classes

April 2020



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Corporate bond results (Vivid Economics)



Key Findings: Corporate debt impacts are modest as most issued bonds mature before the FPS kicks in, which presents a realignment opportunity for investors

-0.03%

onds

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Overall impacts for corporate debt are modest with the bonds currently issued by companies in the iShares MSCI ACWI falling only 0.03% in value under FPS

This is significantly less than the 3.1% impact on the iShares MSCI ACWI equity index.

As with equities, **there is within and across sector variation** for corporate bonds.

However, **impacts and hence across sector variation is muted** due to the relatively secured gradual payout structure of bonds

> <u>Current holdings</u> Investors should conduct additional due diligence on longer dated and low rated bonds to assess their climate exposure

The median time to maturity of bonds issued by iShares MSCI ACWI companies is 5 years and most of current exposures are therefore paid out before the FPS comes in post 2025.

However, value impacts increase with maturity so longer dated bonds are exposed

High rated bonds have modest impacts under the FPS as policy is unlikely to tip them into bankruptcy.

However, low rated bonds can be very exposed to the FPS as policy can push them into insolvency.

Future bond issuance Investors should gradually reduce their exposure to "dirty" sectors and companies by not buying their newly issued bonds



Changes in company fundamentals arising from the FPS affect default risk and as a result corporate bond valuations



Overall impacts are modest relative to equities as most issued bonds pay out before impacts kick in – the majority of analysed bonds have a maturity under 5 years





*Equity is based on the iShares MSCI ACWI ETF, Issued corporate bonds** represents bonds issued by companies within the iShares MSCI ACWI ETF Source: Vivid Economics (Net-zero toolkit)

Impacts are small across sectors, as short maturities prevail across all major sectors

Median O Maturity	0.5% -		5	4	4	6 O	5	5	5	4	5	2	5	6	
S	0.00/	0.0%	0.0%	0.0%											
on under FP n impacts)	0.0% -				0.0%	0.0%	0.0%	0.0%	0.0%	-0.1%	-0.1%	-0.1%	-0.1%	-0.3%	
ange in valuati weighted mea	-0.5% -														
Chế Chế	-1.0% -	S	<u></u>	20	ų	S	ņ	<u>.</u>	st	S	S	<u>_0</u>	<u>_0</u>	25	
RBICS Level 1 sectors		Utilitie	Industrial	Technolog	Financ	Telecommunication	Healthcar	Consumer Non-Cyclical	*Issued corporate bond	Business Service	Consumer Service	Consumer Cyclical	Non-Energy Material	Energ	
Share of index		5%	16%	7%	29%	10%	3%	6%	100%	0%	1%	10%	8%	4%	



However, as with equities, within-sector variation can be significant, particularly for: energy, non-energy Materials and utilities





INEVITABLE Notes: Error bars indicate the 10th and 90th percentiles of impact within each sector. Sectors: RBICS level 1. Issued corporate bonds* represents bonds issued by companies within the iShares MSCI ACWI ETF Source: Vivid Economics (Net-Zero Toolkit)

Beyond company fundamental, discussed in the equities release, variation in impacts can be explained by differences credit ratings and maturities*





INEVITABLE *Due to the lack of availability of long dated corporate bonds >10y the impacts on 30y debt is assessed through "hypothetical" bonds. Overall market oh corporate bonds >10y is very small Source: Vivid Economics (Net-Zero Toolkit)

Impacts of the Inevitable Policy Response

Although current bond portfolios face small risks, low rated bonds in exposed sectors, can be very exposed and extra due diligence is thus needed around new issuance



O INEVITABLE POLICY RESPONSE

Note: Average rating of bonds issued in the Energy sector is BBB

Issued corporate bonds* represents bonds issued by companies within the iShares MSCI ACWI ETF

Source: Vivid Economics (Net-Zero Toolkit)



Sovereign debt results (Vivid Economics)



Key Findings: Sovereign bonds tend to rally under the FPS as increases in risk premia are offset by central banks cutting interest rates in response to the policy shock





INEVITABLE POLICY *Average tenor US bond is 6 years to maturity

POLICY

economy

Macroeconomic shocks and policy responses change nominal interest rates and credit risk premia which lead to a repricing of sovereign bonds



Impacts of the Inevitable Policy Response

United States 30-year bond prices increase significantly due to expectations of lower future real interest rates



Impacts of the Inevitable Policy Response

Financial markets price in higher sovereign credit risk, while central banks cut rates in response to the FPS

Risk premia rise (first order effect)

- Lower growth and fiscal expansion leads to an increase in debt/GDP ratios and as a result higher default probability
- Markets reprice based risk premia on sovereign bonds rise

Interest rates fall (second order effect)

- Faced by a GDP output gap and increasing inflation, central banks chose to cut interest rates to stimulate growth
- This response is **highly dependent on the response of monetary authorities**, the FPS follows a classic Taylor rule





The curves represent *spot* rates i.e. the single discount rate at time (t) that is used to discount cash flows at time (t). Spot rate is equal to yield to maturity for zerocoupon bonds. Nominal rates for Saudi Arabia and the USA move in line to account for interest rate parity as the USDSAR peg is assumed to hold Source: Vivid Economics (Net-Zero Toolkit)

In isolation, bond prices can fall significantly from rising debt/GDP as the sovereign default risk premia increases





However, combining risk premia and nominal interest rate changes into spot rates show that interest rate falls tend to dominate risk premia increases



Technical detail on spot rate calculation

'Baseline' spot rate are estimated using market data on sovereign bond yield curves:

- Current sovereign bond yield to maturities are converted into spot rates through bootstrapping (equating discounted cashflows based on spot rates and YTMs)
- The change in spot rates under FPS and BAU spot rates are used to estimate **FPS spot rates**
- These spot rates are then used to value bonds under the FPS

Findings

- Spot curves are flatter (for most countries) as spot rates in longer dated tenors fall more
- Canada and Saudi's spot curve is higher for shorter maturities and lower for longer maturities as the change in default risk premia dominates nominal interest rate up to 2045.
- Australia's spot curve is lower by ~30bps in the 30 year tenor driven by a large decrease in nominal interest rates.



BLE The curves represent spot rates i.e. the single discount rate at time (t) that is used to discount cash flows at time (t). Spot rate is equal to yield to maturity for zerocoupon bonds
SE Source: Vivid Economics (Net-Zero Toolkit)

Combined impacts can be illustrated by 30-year US-treasury bonds for which increases in default premia are offset by lower interest rates

US-treasury spot curve

The US treasury spot curve flattens as markets price in the expected reduction in central bank interest rates under the FPS

FPS hits after

2025

Bond valuation impacts





2020

2025

2030

2035

2040

2045

2.2

1.9

1.6

1.3

Bond spot rate (percentage points)

INEVITABLE The curve above represents the spot curve and prices impacts are for debt maturing in 30 years time Bond price impacts assume debt is currently being traded at par and with a face value of 100. The translation from bond yield to price changes is non-linear and follows conventional bond pricing Source: Vivid Economics (Net-Zero Toolkit)

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Full valuation impacts vary significantly across countries and by maturity, with longerdated bonds having larger impacts, but most bonds rally under FPS



INEVITABLE For bonds with tenors of 5 years or less, there is no impact as FPS scenario impacts materialise after 2025

_ Current (04/02/2020) yields are taken from Thomson Reuters

Source: Vivid Economics (Net-Zero Toolkit)

Higher credit risk can drive bond value reductions, but this is only for a small subset of highly exposed and leveraged countries such as Canada





INEVITABLE POLICY RESPONSE For bonds with tenors of 5 years or less, there is no impact as FPS scenario impacts materialise after 2025 Current (04/02/2020) yields are taken from Thomson Reuters Source: Vivid Economics (Net-Zero Toolkit) Impacts of the Inevitable Policy Response

For most countries, including Australia, increases in credit risk are so small that they are offset by the fall in interest rates





INEVITABLE POLICY RESPONSE For bonds with tenors of 5 years or less, there is no impact as FPS scenario impacts materialise after 2025 Current (04/02/2020) yields are taken from Thomson Reuters Source: Vivid Economics (Net-Zero Toolkit)

Sovereign debt impacts of the FPS are sensitive to assumptions around central bank response functions, and the relationship between debt-to-GDP and credit risk

- The macroeconomic analysis of the FPS assumes that central banks respond to changes in GDP and inflation based on the Taylor rule
- The effect of increasing debt-to-GDP on default risk premia is accounted for based on statistical relationships at the global-level
- The econometric specification accounts for different starting points of debt-to-GDP, and uses a non-linear specification to account for the increasing marginal impact of debt-to-GDP on default risk premia
- Sovereign credit risk is influenced by a range of other market and fundamental factors which are not accounted for in this analysis
- Sensitivity analysis was done using different econometric specifications, to assure for robustness of results
- The Appendix shows how the bond valuation impacts of the FPS can be decomposed by risk factor (real interest rates, inflation and credit risk)
- Under the FPS, interest rates do not change up to 2025, the year in which policy disruption begins this means that all bonds with a maturity of 5-years or less are unaffected
- Vivid's bond pricing methodology uses the change in 1-year forward credit spreads and nominal interest rates, to calculate the change in spot rates over time.
- Current (as of 4th February 2020) yield to maturities are obtained from Thompson Reuters which are converted to spot rates using a bootstrapping routine
- > The curves illustrated in this deck are spot curves i.e. each point on the curve represents the spot rate for that tenor
- For Eurozone countries, macroeconomic impacts are modeled at the Eurozone-level, with relevant outputs then downscaled to the country-level
- Saudi Arabia's pegged exchange rate regime against the US dollar is assumed to hold





Real estate results (Vivid Economics)



Key Findings: Real estate is almost as exposed as equities with impacts concentrated in commercial real estate and regions with high emissions intensity



The real estate model distributes the cost impact from carbon pricing between owners and tenants to estimate changes in property valuation



Property owners can take action to reduce the overall cost burden attributed to climate policy through energy efficiency investments and retrofitting



Local **carbon prices** impose costs on all real estate assets consuming energy, with less **energy efficient** assets facing relatively higher costs

attributed to climate gy efficiency investments

Net exposure

Changes in **value** are calculated by discounting **future costs (both increased energy expenditure and abatement cost)** from existing buildings to arrive at a new market valuation.



The value of investable real estate falls by US\$2.8 trillion under the FPS, 2.5% of its current value which is slightly less than the estimated impact on equities





* the global share of investable property by value is 34% in the residential sector and 67% in the commercial sector. As a result, \$114.5 trillion of the \$254 trillion global real estate market is included in this analysis. Savills (2017): <u>https://www.savills.co.uk/blog/article/216300/residential-property/how-much-is-the-world-worth.aspx</u> ** equity results are based on the MSCI ACWI: <u>https://www.msci.com/acwi</u>

POLICY RESPONSE

Impacts are concentrated in commercial property, with high energy intensity to value increasing severity of regional impacts in both property classes



Impacts of the Inevitable Policy Response

Increasing coverage and stringency of energy efficiency policies will lead to large-scale abatement activities

Under the FPS, mandatory energy efficiency measures lead to efficient levels of abatement in global real estate.

- In 2018, mandatory energy efficiency measures covered 32% of the global residential stock and 43% of the commercial building stock.
- These shares are expected to increase significantly to 2050, along with continued increases in policy stringency.
- These policies will drive building owners to implement widespread abatement activity despite the split incentives* in the rental sector.

Due to increasing emissions costs, properties with lower emission intensities will become increasingly attractive for tenants.





* Split incentives refer to the fact that benefits from energy efficiency measures don't accrue solely to the implementor but are split amongst owners and tenants, leading to under-investment in rental properties.

Low-emission properties become increasingly attractive under the FPS as carbon pricing increases energy bills



As energy costs rise, differentiating factors will become increasingly important for individual investors. Factors which will affect property level impacts include:



ΠΠ

Physical characteristics: e.g. age, location, energy consumption by source, historic energy efficiency refurbishment expenditure*

Sensitivity of demand to price changes (by building type)

Building-level market value (current), discount rates used in current valuations

INEVITABLE Note: figures assume constant scope 2 emissions intensity – any reduction in scope 2 emissions intensity will reduce carbon costs.

Cost pass through to tenants has the potential to reduce value impairments but depend on the regulatory and market context

These results assume that owners face 100% of the cost burden. If some of these costs is passed on to tenants, value impairments will be reduced.

The figure illustrates the scenario where energy costs are passed through to tenants completely, with owners bearing only the abatement costs. In this case valuation impairment is 0.3%, down from 2.5% without pass through.*

The extent of cost pass through depends on factors such as:

- Cost incidence typically tenants bear energy costs, while owners face refurbishment costs. Deviations will affect where the initial burden is placed.
- 2) Regulation (e.g. rent controls) regulation may prevent owners from passing on abatement costs to tenants.
- 3) Market dynamics the presence of low-carbon buildings will reduce the ability of other buildings to increase their costs.



INEVITABLE *Note this implies a cost-pass through of 86%, consistent with the sectoral average of equity results (85%). **POLICY**



Infrastructure



Key Findings: Large parts of global infrastructure is built for the high carbon economy and therefore exposed to the FPS

The iShares Global Infrastructure index falls by -11%, which is significantly larger than the impact to listed equity of -3.1% Infrastructure assets are typically investor specific but broad exposure can be understood through proxy infrastructure equity indices







Infrastructure, as proxied by the iShares Global Infrastructure Index, is significantly more exposed to Utilities and Energy than listed equity overall



Sector breakdown

■ Utilities ■ Energy ■ Other*

Infrastructure is an asset class that is owner specific there is there is limited data available

This analysis makes use of the iShares Global Infrastructure index, which tracks the performance of global listed infrastructure companies

The Global Infrastructure index is significantly more exposed to utilities and the energy sectors than the MSCI ACWI equity index

POLICY

INEVITABLE Infrastructure based on the iShares MSCI infrastructure index**listed equity based on MSCI ACWI ETF Other*: Includes other RBICS level 1 sectors i.e. Consumer services, Finance, Industrials, Telecommunications, Business Services, Consumer Cyclicals, Healthcare, Non-Energy Materials, Consumer Non-Cyclicals, Technology Source: Vivid Economics (Net-Zero Toolkit)

Impacts of the Inevitable Policy Response

Awareness of risks posed by emissions-intensive utilities and energy companies in infrastructure portfolios is key, as current portfolios may contain high exposure





Infrastructure based on the iShares Global Infrastructure UCITS ETF; **Listed equity based on the iShares MSCI ACWI UCITS ETF Other: includes roads, airports, rail, ports etc.

Investors who transition to low-carbon infrastructure such as renewable generation assets could turn downside into significant upside under the FPS





Infrastructure based on the iShares MSCI infrastructure index**listed equity based on MSCI ACWI ETF Other: includes roads, airports, rail, ports etc.



Private Equity



Impacts of the Inevitable Policy Response

Key Findings: Private equity is likely to capture more green upside through smaller cleantech companies

The impact to a proxy private equity portfolio based on a representative portfolio of small and mid-cap listed equities is -0.7% which is smaller than the impact to listed equity of -3.1% Private equity assets are investor specific but broad exposure can be understood through the use of small and mid-caps as proxies

Private equity impacts are relatively small at the asset class level. The asset class is more exposed to cleantech companies in the industrials sector (relative to MSCI ACWI), which shows modest gains these are cancelled out by losses in energy.





Private equity investment is disproportionately higher in industrial sectors which are more likely to benefit from cleantech growth, leading to a small overall impact

Sector breakdown



As private equity is owner specific, there is limited data available.

This analysis constructs a private equity portfolio based on a representative portfolio of small and mid-cap listed equities, with firm size and sector exposure based on the average private equity holdings***

The private equity portfolio is more exposed to smaller cleantech companies' in the industrials sector. Private equity is also more exposed to "cleaner" sectors for example consumer and business services (10%), relative to listed equity

INEVITABLE Other* includes technology, healthcare, consumer products, business services, financial services, leisure services, real estate, transport, construction, defence and agriculture

Notes: **listed equity based on MSCI ACWI ETF *PE portfolio based on a representative portfolio of small and mid-cap listed equities, with firm size and sector exposure based on https://www.pwc.de/en/private-equity/private-equity-trend-report-2020.html

Private equity investors can turn risks into opportunity by focusing on growing cleantech companies that have not yet matured to listed indexes



INEVITABLE Notes:*PE portfolio based on a representative portfolio of listed equities, with firm size and sector exposure based on <a href="https://www.pwc.de/en/private-equity/private

Other* includes Energy, Finance, Healthcare, Consumer non-cyclicals, Technology, Telecommunications, Utilities Equity** based on MSCI ACWI ETF



Strategic Asset Allocation (Vivid Economics)



Strategic Asset Allocation: Investors can reduce exposure by focusing on safer bond investments





INEVITABLE 1 Sovereign Debt: USD 6-year (average tenor for USD debt), 2) Corporate Bonds based on bonds issued by companies within the iShares MSCI ACWI ETF, 3) Private Equity details on portfolio in PE slide, 4) Real Estate details on portfolio in Real estate section, 5) Equities is based on the MSCI ACWI ETF, 6) Infrastructure is based on iShares MSCI Infrastructure index Source: Vivid Economics (Net-Zero Toolkit)

Strategic Asset Allocation: However, the big opportunities are by tilting portfolios towards greener options within asset classes – especially in green infrastructure





INEVITABLE POLICY RESPONSE Green* and high carbon* indices for Corporate Bonds, Private equity, Read Estate, Equities, and Infrastructure are constructed by applying sector weights to the 90th and 10th percentile of companies (in terms of valuation change in FPS). Sovereign debt Green / high carbon impacts are from 10Y debt from Canada and the Netherlands. Real Estate Green assumes carbon neutral building with no carbon costs, whereas high carbon is average buildings with no abatement.

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<u>Appendix:</u> sovereign bond price change from change in real interest rates





<u>Appendix:</u> sovereign bond price change from change in nominal interest rates





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The sovereign bond methodology captures the dynamics of transition, by modelling changes bond risk factors through changes in macroeconomic variables and policy



- The Taylor rule in the macroeconomic model (G-Cubed) used in this analysis leads to lower interest rates as central banks optimise over lower output vs higher inflation, induced by carbon pricing policies.
- The diagram above depicts the *generic* impacts of the FPS on sovereign bond risk factors, but these vary by country.
- Current macroeconomic conditions and FPS impacts differ by country, therefore policy response (fiscal and monetary) differ by country as well.



Private equity is disproportionately in industrial sectors which are more likely to benefit from cleantech growth, leading to a positive impact overall



