



LEA 02	Disclosures Monetary	Reason for interaction	Principle PRI 1,2,3
Individual/ internal staff engagements	<p><input checked="" type="checkbox"/> To support investment decisionmaking in &amp; company's material ESG issues</p> <p><input checked="" type="checkbox"/> To enhance corporate transparency on ability to identify the needs of stakeholders</p> <p><input checked="" type="checkbox"/> To engage directly on company's material ESG issues</p> <p><input type="checkbox"/> Other: specify</p> <p><input type="checkbox"/> We do not engage: no internal staff</p>	<p><input checked="" type="checkbox"/> To support investment decisionmaking in &amp; company's material ESG issues</p> <p><input checked="" type="checkbox"/> To enhance corporate transparency on ability to identify the needs of stakeholders</p> <p><input checked="" type="checkbox"/> To engage directly on company's material ESG issues</p> <p><input type="checkbox"/> Other: specify</p> <p><input type="checkbox"/> We do not engage: no collaborative engagements</p>	
Collaborative engagements		<p><input checked="" type="checkbox"/> To support investment decisionmaking in &amp; company's material ESG issues</p> <p><input checked="" type="checkbox"/> To enhance corporate transparency on ability to identify the needs of stakeholders</p> <p><input checked="" type="checkbox"/> To engage directly on company's material ESG issues</p> <p><input type="checkbox"/> Other: specify</p> <p><input type="checkbox"/> We do not engage: no collaborative engagements</p>	
Service provider engagements		<p><input checked="" type="checkbox"/> To support investment decisionmaking in &amp; company's material ESG issues</p> <p><input checked="" type="checkbox"/> To enhance corporate transparency on ability to identify the needs of stakeholders</p> <p><input checked="" type="checkbox"/> To engage directly on company's material ESG issues</p> <p><input type="checkbox"/> Other: specify</p> <p><input type="checkbox"/> We do not engage: no service providers</p>	

# RI TRANSPARENCY REPORT

## 2013/14

Allianz SE

## About this report

The PRI Reporting Framework is a key step in the journey towards building a common language and industry standard for reporting responsible investment (RI) activities. This RI Transparency Report is one of the key outputs of this Framework. Its primary objective is to enable signatory transparency on RI activities and facilitate dialogue between investors and their clients, beneficiaries and other stakeholders. A copy of this report will be publicly disclosed for all reporting signatories on the [PRI website](#), ensuring accountability of the PRI Initiative and its signatories.

This report is an export of the individual Signatory organisation's response to the PRI during the 2013-14 reporting cycle. It includes their responses to mandatory indicators, as well as responses to voluntary indicators the signatory has agreed to make public. The information is presented exactly as it was reported. Where an indicator offers a response option that is multiple-choice, all options that were available to the signatory to select are presented in this report. Presenting the information exactly as reported is a result of signatory feedback which suggested the PRI not summarise the information. As a result, the reports can be extensive. However, to help easily locate information, there is a **Principles index** which highlights where the information can be found and summarises the indicators that signatories complete and disclose.

## Understanding the Principles Index

The Principles Index summarises the response status for the individual indicators and modules and shows how these relate to the six [Principles for Responsible Investment](#). It can be used by stakeholders as an 'at-a-glance' summary of reported information and to identify particular themes or areas of interest.

Indicators can refer to one or more Principles. Some indicators are not specific to any Principle. These are highlighted in the 'General' column. When multiple Principles are covered across numerous indicators, in order to avoid repetition, only the main Principle covered is highlighted. This results in some Principles not being explicitly highlighted. For instance, Principle 1 and 2 cannot be implemented without implementing Principle 3, but there are cases when Principle 3 is not explicitly highlighted.

All indicators within a module are presented below. The status of indicators is shown with the following symbols:

Symbol	Status
✓	The signatory has completed all mandatory parts of this indicator
☑	The signatory has completed some parts of this indicator
🔒	This indicator was not relevant for this signatory
-	The signatory did not complete any part of this indicator
⚠	The signatory has flagged this indicator for internal review

Within the table, indicators marked in blue are mandatory to complete. Indicators marked in grey are voluntary to complete.

## PRI disclaimer

This document is based on information reported by signatories and responses have not been independently audited by the PRI Secretariat, PRI working groups, or any other third party. While this information is believed to be reliable, no representations or warranties are made as to its accuracy and no responsibility or liability can be accepted for any error or omission.

# Principles Index

Organisational Overview				Principle						General
Indicator	Short description	Status	Disclosure	1	2	3	4	5	6	
OO 01	Signatory category and services	✓	Public							✓
OO 02	Headquarters and operational countries	✓	Public							✓
OO 03	Subsidiaries that are separate PRI signatories	✓	Public							✓
OO 04	Reporting year and AUM	✓	Public							✓
OO 05	Breakdown of AUM by asset class	✓	n/a							✓
OO 06	How would you like to disclose your asset class mix	✓	Public							✓
OO 07	Segregated mandates or pooled funds	✓	Private							✓
OO 08	Breakdown of AUM by market	✓	Private							✓
OO 09	Additional information about organisation	✓	Public							✓
OO 10	RI activities for listed equities	✓	Public							✓
OO 11	RI activities in other asset classes	✓	Public							✓
OO 12	Modules and sections required to complete	✓	Public							✓

Overarching Approach				Principle						General
Indicator	Short description	Status	Disclosure	1	2	3	4	5	6	
OA 01	RI policy and other guidance documents	✓	Public							✓
OA 02	Publicly available policies / documents	✓	Public						✓	
OA 03	Policy components and coverage	✓	Public	✓	✓					
OA 04	Conflicts of interest	✓	Public							✓
OA 05	RI goals and objectives	✓	Public							✓
OA 06	Main goals/objectives this year	-	n/a							✓
OA 07	Governance, management structures and RI processes	✓	Public							✓
OA 08	RI roles and responsibilities	✓	Public							✓
OA 09	RI in performance management, reward and/or personal development	✓	Private							✓
OA 10	Collaborative organisations / initiatives	✓	Public				✓	✓		
OA 11	Promoting RI independently	✓	Public				✓			
OA 12	Dialogue with public policy makers or standard setters	✓	Public				✓	✓	✓	
OA 13	ESG issues in strategic asset allocation	✓	Private	✓						
OA 14	Allocation of assets to environmental and social themed areas	✓	Public	✓						
OA 15	ESG issues for internally managed assets not reported in framework	✓	Private							✓
OA 16	ESG issues for externally managed assets not reported in framework	🔒	n/a							✓
OA 17	RI/ESG in execution and/or advisory services	🔒	n/a	✓	✓					
OA 18	Innovative features of approach to RI	✓	Private							✓
OA 19	Internal and external review and assurance of responses	✓	Private							✓

Indirect – Manager Selection, Appointment and Monitoring				Principle						General
Indicator	Short description	Status	Disclosure	1	2	3	4	5	6	
SAM 01	Description of RI considerations	✓	Public	✓					✓	
SAM 02	Role of investment consultants	✓	Public				✓			
SAM 03	RI factors in selection, appointment and monitoring across asset classes	✓	Public							✓
SAM 04	Breakdown of passive, active quant and active fundamental	✓	Private							✓
SAM 05	ESG incorporation strategies	✓	Public	✓	✓					
SAM 06	Selection processes (listed assets)	✓	Public	✓						✓
SAM 07	Appointment considerations (listed assets)	✓	Public				✓			
SAM 08	Monitoring processes (listed assets)	✓	Public	✓						
SAM 09	Percentage of (proxy) votes cast	🔒	n/a		✓					
SAM 10	Selection processes (non-listed assets)	🔒	n/a	✓						✓
SAM 11	Appointment considerations (non-listed assets)	🔒	n/a				✓			
SAM 12	Monitoring processes (non-listed assets)	🔒	n/a	✓						✓
SAM 13	Description of RI considerations in 'other' asset classes	✓	Private	✓						✓
SAM 14	Percentage of externally managed assets managed by PRI signatories	✓	Private	✓						✓
SAM 15	Examples of ESG issues in selection, appointment and monitoring processes	✓	Private		✓					
SAM 16	Disclosure of RI considerations	✓	Public							✓

Direct - Listed Equity Active Ownership				Principle						General
Indicator	Short description	Status	Disclosure	1	2	3	4	5	6	
LEA 01	Description of approach to engagement	✓	Public		✓					
LEA 02	Reasoning for interaction on ESG issues	✓	Public	✓	✓	✓				
LEA 03	Process for identifying and prioritising engagement activities	✓	Public		✓					
LEA 04	Objectives for engagement activities	✓	Public		✓					
LEA 05	Process for identifying and prioritising engagement activities	✓	Public		✓					
LEA 06	Objectives for engagement activities	✓	Public		✓					
LEA 07	Role in engagement process	✓	Public		✓		✓			
LEA 08	Monitor / discuss service provider information	✓	Public		✓				✓	
LEA 09	Share insights from engagements with internal/external managers	✓	Private	✓	✓					
LEA 10	Tracking number of engagements	✓	Public		✓					
LEA 11	Number of companies engaged with, intensity of engagement and effort	✓	Public		✓					
LEA 12	Engagements on E, S and/or G issues	✓	Public		✓					
LEA 13	Companies changing practices / behaviour following engagement	✓	Private		✓					
LEA 14	Examples of ESG engagements	✓	Private		✓					
LEA 15	Disclosure of approach to ESG engagements	✓	Public		✓				✓	
LEA 16	Description of approach to (proxy) voting	🔒	n/a		✓					
LEA 17	Typical approach to (proxy) voting decisions	🔒	n/a		✓					
LEA 18	Percentage of voting recommendations reviewed	🔒	n/a		✓					
LEA 19	Confirmation of votes	🔒	n/a		✓					
LEA 20	Securities lending programme	🔒	n/a		✓					
LEA 21	Informing companies of the rationale of abstaining/voting against management	🔒	n/a		✓					
LEA 22	Percentage of (proxy) votes cast	🔒	n/a		✓					
LEA 23	Proportion of ballot items that were for/against/abstentions	🔒	n/a		✓					
LEA 24	Shareholder resolutions	🔒	n/a		✓					
LEA 25	Examples of (proxy) voting activities	🔒	n/a		✓					
LEA 26	Disclosing voting activities	🔒	n/a		✓				✓	

# Allianz SE

## Reported Information

## Public version

## Organisational Overview

### PRI disclaimer

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## Basic Information

OO 01	Mandatory	Gateway/Peering	General
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**OO 01.1** Select the category which best represents your primary activity.

- Non-corporate pension or superannuation or retirement or provident fund or plan
- Corporate pension or superannuation or retirement or provident fund or plan
- Insurance company
- Foundation or endowment
- Development bank
- Reserve - sovereign or government controlled fund
- Other, specify

OO 02	Mandatory	Peering	General
-------	-----------	---------	---------

**OO 02.1** Select the location of your organisation's headquarters.

Germany

**OO 02.2** Indicate the number of countries in which you have offices (including your headquarters).

- 1
- 2-5
- 6-10
- >10

**OO 02.3** Indicate the approximate number of staff in your organisation in full-time equivalents (FTE).

FTE

148000

OO 03	Mandatory	Descriptive	General
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**OO 03.1** Indicate whether you have subsidiaries within your organisation that are also PRI signatories in their own right.

- Yes

**OO 03.2** List your subsidiaries that are separate PRI signatories and indicate if you would like to report their RI activities in your organisation's consolidated report.

Name of PRI signatory subsidiary	RI implementation reported here on a consolidated basis
PIMCO	<input type="radio"/> Yes <input checked="" type="radio"/> No
Allianz Global Investors	<input type="radio"/> Yes <input checked="" type="radio"/> No
	<input type="radio"/> Yes <input type="radio"/> No
	<input type="radio"/> Yes <input type="radio"/> No
	<input type="radio"/> Yes <input type="radio"/> No
	<input type="radio"/> Yes <input type="radio"/> No

No

**OO 03.3** Additional information. [Optional]

The information provided in this report covers Allianz Group (ex PIMCO and AllianzGI) and not only Allianz SE as the holding company.

For the purposes of this report, PIMCO and AllianzGI are treated as "external Asset Managers" who also compile their individual PRI reports.

**OO 04** **Mandatory** Gateway/Peering General

**OO 04.1** Indicate the year end date for your reporting year.

31/12/2013

**OO 04.2** Indicate your total AUM at the end of your reporting year.

	trillions	billions	millions	thousands	hundreds
Total AUM		536	700	000	000
Currency	EUR				
Assets in USD		706	938	067	647



**OO 04.3** Indicate the level of detail you would like to provide about your asset class mix.

- Approximate percentage breakdown to the nearest 5% (e.g. 45%)
- Broad ranges breakdown (i.e. <10%; 10-50%; >50%)

**OO 04.4** Additional information. [Optional]

Please note, that this figure of total AUM is not including third-party AUM, managed by PIMCO and AGI, but only Allianz Group assets.

PIMCO and AGI are reporting in their respective PRI reports on their total AUM including third party assets.

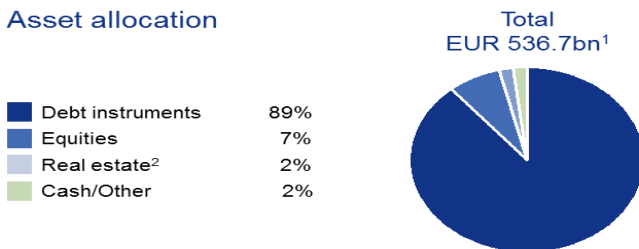
**OO 06** Mandatory Descriptive General

**OO 06.1** To contextualise your responses to the public, indicate how you would like to disclose your asset class mix.

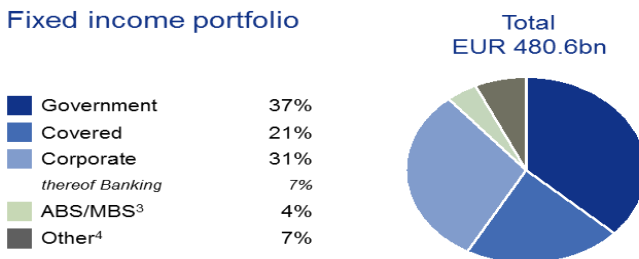
- Publish our asset class mix as broad ranges
- Publish our asset class mix as per attached file (the following image formats can be uploaded: .jpg, .jpeg, .png, .bmp and .gif)

## Group Allianz investment portfolio as of 31.12.2013

### Asset allocation



### Fixed income portfolio



1) Including Banking (2013: EUR 20.5bn; 2012: EUR 20.7bn) and Asset Management (2013: EUR 3.4bn; 2012: EUR 3.3bn)  
 2) Excluding real estate own use and real estate held for sale  
 3) Including U.S. agency MBS investments (EUR 2.5bn)  
 4) Including 5% seasoned self-originated German private retail mortgage loans; 1% short-term deposits at banks

To upload the image click the Save button below

**OO 09** Voluntary Descriptive General

**OO 09.1**

Provide any additional information about your organisation, its mission, strategies, activities or investments which are important to contextualise your responsible investment activities.

At Allianz, investment management is performed by a global function, Allianz Investment Management (AIM). It manages all assets covering the liabilities of all Allianz Group insurance companies.

AIM is responsible Asset-Liability Management, Investment Strategy and Asset Manager Management. The latter includes the complete process of mandating internal/external Asset Managers for the management of Allianz assets (see SAM section).

Moreover, AIM has a Financial Control (planning & controlling, monitoring & reporting) and Operations (transactions settlement, liquidity management, IT & operations services) department.

In the context of this report it is important to understand that next to all non-Allianz Group Asset Managers also Allianz Asset Management comprising two separate investment management companies (Allianz Global Investors, AGI and PIMCO) are considered as EXTERNAL asset managers. The categorization of external asset managers for AGI and PIMCO is chosen as

- both report separately to PRI
- both conduct third party business

In the contrary, Allianz Capital Partners (ACP) and Allianz Real Estate (ARE) are subsumed in the category of INTERNAL asset managers as they are captive asset managers and do not perform any third party business.

## Gateway asset class implementation indicators

**OO 10****Mandatory****Gateway****General****OO 10.1**

Select the responsible investment activities your organisation implemented, directly and/or indirectly, for listed equities in the reporting year.

- We incorporate ESG issues into investment decisions on our internally managed assets
- We address ESG incorporation, engagement and/or (proxy) voting in our external manager selection, appointment and/or monitoring processes
- We engage with companies on ESG issues via our staff, collaborations or service providers
- We cast our (proxy) votes directly or via service providers
- None of the above

**OO 10.2**

Indicate if your combined internally and externally managed listed equities are 10% or more of your total AUM.

- Yes, our total listed equities are 10% or more of our total AUM
- No, our total listed equities are less than 10% of our total AUM

**OO 10.3** Additional information. [Optional]

Proxy voting is done by e.g. AllianzGI

OO 11	Mandatory	Gateway	General
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**OO 11.1** Indicate if in the reporting year you incorporated ESG issues into your investment decisions and/or your active ownership practices in the following internally managed asset classes.

- Fixed income – corporate
- Fixed income – government
- Fixed Income – other
- Private debt
- Private equity
- Property
- Infrastructure
- Cash
- None of the above

**OO 11.2** Indicate if in the reporting year you addressed ESG incorporation and/or active ownership in your external manager selection, appointment and/or monitoring processes in the following externally managed asset classes.

- Fixed income – corporate
- Fixed income – government
- Fixed Income – other
- None of the above

As a leading global insurance company and one of the world's top five asset managers, we are aware of the potential impact of our investment decisions. We take seriously the responsibility that comes with the investment side of our business and are committed to systematically addressing controversial topics by integrating ESG considerations into our investment processes.

With proprietary assets of over €530 billion across a range of asset classes, sectors and countries, we are directly and indirectly connected with other businesses, sectors and economies, and are therefore an integral part of the globalized economy.

We strive to invest sustainably across all asset classes over time. The practical implementation of sustainability in proprietary asset management involves integrating ESG factors into our investment process, for example through research, corporate and country analysis, asset manager selection, monitoring and risk management. We firmly believe that considering ESG factors in investment management is not a short-term trend and over time will fundamentally change business, and consequently, investment performance.

We continue to integrate sustainability in our insurance investment portfolios. We apply a Group-wide exclusion policy for insurance and proprietary investments relating to banned weapons. The ability to apply this exclusion policy varies for some types of investments, e.g. when restricted companies are listed on major stock exchange indices, or where Allianz invests into investment funds managed by other organizations. In order to further develop our ESG ambitions for index-based investments, we are in dialogue with index providers on how to integrate ESG into mainstream index-related products.

ESG factors are considered in investment processes for alternative investments, such as renewable energy, infrastructure investments, and real estate. We are preparing the integration of ESG considerations into remaining asset classes in 2014 in line with our ESG Directive.

Throughout 2013, we have developed an ESG Directive for Investments, which aims to integrate ESG as a standard practice into the management of Allianz insurance investment portfolios. The Directive will be implemented in a step-by-step manner (2014-15) and intends to:

Include ESG questions in the asset manager selection process.

Assign asset managers to apply tailored ESG policies to the portfolios that they manage on behalf of Allianz.

Include ESG-related topics during annual asset manager reviews.

Due to the range of asset classes we own around the world, the Directive does not provide a one-size fits all solution or standardized approach to ESG that all asset managers have to implement. Instead, the responsibility for defining the best or most suitable ESG approach for a specific investment portfolio rests with the respective asset manager.

The modules and sections that you will be required to complete are listed below. They are based on the percentages provided in your AUM breakdown and your responses to the gateway indicators. Note, you are only required to report on asset classes that represent 10% or more of your AUM. You may report voluntarily on any applicable modules or sections by selecting them from the list. Direct - Fixed Income and Infrastructure are always voluntary.

#### Core modules

- Organisational Overview
- Overarching Approach (including assets which do not have a separate module)

**RI implementation directly or via service providers**

Direct - Listed Equity incorporation

- Listed Equity incorporation

Direct - Listed Equity active ownership

- Engagements
- (Proxy) voting

Direct - Fixed Income

- Fixed Income - Corporate
- Fixed Income - Government

Direct - Other asset classes with dedicated modules

- Private Equity
- Property
- Infrastructure

**RI implementation via external managers**

Indirect - Selection, Appointment and Monitoring of External Managers

- Listed Equities
- Fixed Income - Corporate
- Fixed Income - Government
- Fixed Income - Other

**Closing module**

- Closing module

**Note:** Please make sure your response to this indicator is complete and confirmed before you progress. Your response will determine which tailored modules and sections you will be presented with.

# Allianz SE

## Reported Information

### Public version

### Overarching Approach

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## Responsible investment policy

OA 01	Mandatory	Gateway/Core Assessed	General
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**OA 01.1** Indicate if you have a responsible investment policy.

- Yes
- No

**OA 01.2** Indicate if you have other guidance documents or more specific policies related to responsible investment.

- Yes
- No

**OA 01.3**

Provide a brief description of the key elements of your responsible investment policy or, if you do not have a policy, of your overall approach to responsible investment. [Optional]

As a leading global insurance company and one of the world's top five asset managers, we are aware of the potential impact of our investment decisions. We take seriously the responsibility that comes with the investment side of our business and are committed to systematically addressing controversial topics by integrating ESG considerations into our investment processes.

With proprietary assets of over €530 billion across a range of asset classes, sectors and countries, we are directly and indirectly connected with other businesses, sectors and economies, and are therefore an integral part of the globalized economy.

We strive to invest sustainably across all asset classes over time. The practical implementation of sustainability in proprietary asset management involves integrating ESG factors into our investment process, for example through research, corporate and country analysis, asset manager selection, monitoring and risk management. We firmly believe that considering ESG factors in investment management is not a short-term trend and over time will fundamentally change business, and consequently, investment performance.

We continue to integrate sustainability in our insurance investment portfolios. We apply a Group-wide exclusion policy for insurance and proprietary investments relating to banned weapons. The ability to apply this exclusion policy varies for some types of investments, e.g. when restricted companies are listed on major stock exchange indices, or where Allianz invests into investment funds managed by other organizations. In order to further develop our ESG ambitions for index-based investments, we are in dialogue with index providers on how to integrate ESG into mainstream index-related products.

ESG factors are considered in investment processes for alternative investments, such as renewable energy, infrastructure investments, and real estate. We are preparing the integration of ESG considerations into remaining asset classes in 2014 in line with our ESG Directive.

Throughout 2013, we have developed an ESG Directive for Investments, which aims to integrate ESG as a standard practice into the management of Allianz insurance investment portfolios. The Directive will be implemented in a step-by-step manner (2014-15) and intends to:

- Include ESG questions in the asset manager selection process.
- Assign asset managers to apply tailored ESG policies to the portfolios that they manage on behalf of Allianz.
- Include ESG-related topics during annual asset manager reviews.

Due to the range of asset classes we own around the world, the Directive does not provide a one-size fits all solution or standardized approach to ESG that all asset managers have to implement. Instead, the responsibility for defining the best or most suitable ESG approach for a specific investment portfolio rests with the respective asset manager.

**OA 02****Mandatory****Core Assessed****PRI 6**



**OA 02.1** | Indicate if your responsible investment policy is publicly available.

- Yes
- No

**OA 02.3** | Indicate if your other policies or guidance documents related to responsible investment are publicly available.

- Yes
- No

**OA 02.5** | Additional information. [Optional]

The documents itself are confidential. The outline of their contents is disclosed in the Allianz Sustainability Report 2013.

See link: [https://www.allianz.com/en/sustainability/pool/proprietary\\_asset\\_management.html](https://www.allianz.com/en/sustainability/pool/proprietary_asset_management.html)

<b>OA 03</b>	<b>Mandatory</b>	<b>Core Assessed</b>	<b>PRI 1,2</b>
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**OA 03.1** | Indicate the components/types and coverage of your responsible investment policy and guidance documents.

Select all that apply

Policy components/types	Coverage by AUM
<input checked="" type="checkbox"/> Policy setting out your overall approach <input type="checkbox"/> (Proxy) voting policy <input type="checkbox"/> Engagement/active ownership policy <input checked="" type="checkbox"/> Specific guidelines on corporate governance <input checked="" type="checkbox"/> Specific guidelines on environmental issues <input checked="" type="checkbox"/> Specific guidelines on social issues <input type="checkbox"/> Asset class-specific guidelines <input checked="" type="checkbox"/> Screening/exclusion policy <input type="checkbox"/> Other, specify <input type="checkbox"/> Other, specify	<input type="radio"/> Applicable policies cover all AUM <input checked="" type="radio"/> Applicable policies cover a majority of AUM <input type="radio"/> Applicable policies cover a minority of AUM

<b>OA 03.2</b>	Comment on any variations or exceptions in the coverage of your responsible investment policy. [Optional]
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Screening/ Exclusion Policy.

We continue to integrate sustainability in our insurance investment portfolios. We apply a Group-wide exclusion policy for insurance and proprietary investments relating to banned weapons. The ability to apply this exclusion policy varies for some types of investments, e.g. when restricted companies are listed on major stock exchange indices, or where Allianz invests into investment funds managed by other organizations. In order to further develop our ESG ambitions for index-based investments, we are in dialogue with index providers on how to integrate ESG into mainstream index-related products.

<b>OA 03.3</b>	Additional information. [Optional]
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**Specific guidelines on ESG Issues:**

We are in the process of implementing a global ESG business screening process which was developed throughout 2013. For both underwriting and investments, we defined sensitive business areas with potentially significant business risk across regions and lines of business. These areas have been identified in dialogue with NGOs and an ongoing internal stakeholder engagement process (incl. Board Approval). Through our process we aim to achieve an improved risk management for our customers on ESG issues and systematically integrate ESG in our due diligence processes.

For the time being we have guidelines on the following issues:

**Agriculture;Animal testing;Animal welfare;Betting and gambling;Clinical trials;Defense;Human Rights;Hydro-electric power;Infrastructure;Forced resettlement;Mining;Nuclear energy;Oil and Gas;Sex industry.**

<b>OA 04</b>	<b>Mandatory</b>	<b>Core Assessed</b>	<b>General</b>
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<b>OA 04.1</b>	Indicate if your organisation has a policy on managing potential conflicts of interest in the investment process.
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Yes

<b>OA 04.2</b>	Describe your policy on managing potential conflicts of interest in the investment process. [Optional]
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Our sensitive business areas are being incorporated into the guidelines for direct financing with own assets as well as our risk management framework in the course of 2014. When an ESG risk is detected in one of the sensitive business areas during due diligence, a mandatory referral process is triggered.

No

## Objectives and strategies

OA 05	Mandatory	Gateway/Core Assessed	General
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**OA 05.1** Indicate if your organisation sets objectives for its responsible investment activities.

Yes

**OA 05.2** Indicate how frequently your organisation sets or revises objectives for responsible investment.

- At least once per year  
 Less than once per year

**OA 05.3** Indicate how frequently your organisation formally reviews performance against its objectives for responsible investment.

- Quarterly  
 Biannually  
 Annually  
 Every two years or less  
 It is not reviewed
- No

**OA 05.4** Additional information. [Optional]

See OA 07.1

## Governance and human resources

OA 07	Voluntary	Descriptive	General
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**OA 07.1**

Provide a brief description of your organisation's governance, management structures and processes related to responsible investment.

The Group ESG Board, established in 2012, holds ultimate accountability for environment, social and governance (ESG) issues within Allianz. Three Board Members of Allianz SE (responsible for Global Insurance Lines, Investments and Asset Management) form the ESG Board which is responsible for integrating and strengthening ESG aspects within our insurance and investing activities which helps elevate ESG issues in our Group corporate governance. The ESG Board meets quarterly and reports to the Group Finance and Risk Committee for decision-making.

Besides the designated ESG Board, several committees with Board member leadership play an important role in our decision-making processes.

- Group Finance and Risk Committee: controls adherence to the principles of the Group-wide capital- and liquidity planning as well as the investment strategy and prepares the risk strategy. This includes establishing and controlling a Group-wide risk management and risk controlling system, also including sustainability risk. The committee is also the decision-making body for ESG-related topics, based on analysis and deliberations within the ESG Board.
- Group Investment Committee: oversees and reviews the investment activities of Allianz SE and Group companies in order to implement the Group Investment Strategy. The committee also decides on concrete investment frameworks for covered investment assets.

In addition, several Board members assume direct responsibility for specific sustainability topics. Functional departments also provide regular updates on sustainability issues directly to the Board.

I would like to attach an organisation chart (the following image formats can be uploaded: .jpg, .jpeg, .png, .bmp and .gif)

OA 08	Mandatory	Gateway/Core Assessed	General
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**OA 08.1**

Indicate the roles present in your organisation and for each, indicate whether they have oversight and/or implementation responsibilities for responsible investment.

Roles present in your organisation

- Board members or trustees
  - Oversight/accountability for responsible investment
  - Implementation of responsible investment
  - No oversight/accountability or implementation responsibility for responsible investment
- Chief Executive Officer (CEO), Chief Investment Officer (CIO), Investment Committee
- Other Chief-level staff or head of department, specify  
     CIO of AIM SE

- Oversight/accountability for responsible investment
- Implementation of responsible investment
- No oversight/accountability or implementation responsibility for responsible investment
- Portfolio managers
  - Oversight/accountability for responsible investment
  - Implementation of responsible investment
  - No oversight/accountability or implementation responsibility for responsible investment
- Investment analysts
  - Oversight/accountability for responsible investment
  - Implementation of responsible investment
  - No oversight/accountability or implementation responsibility for responsible investment
- Dedicated responsible investment staff
- External managers or service providers
- Other role, specify
- Other role, specify

**NOTE: We do not feel that a fully comprehensive and complete representation of our governance approach is possible within the boundaries of OA 08.01.**

Please find a description of our Governance Approach to responsible investment below:

**At Allianz SE, all ESG related integration-activities are centrally coordinated by the so-called ESG Board. The ESG Board consists of three Allianz SE board members, responsible for the proprietary investments of Allianz, the asset management of Allianz as well as global corporate insurance lines.**

**The ESG Board sets the Allianz SE ESG agenda and decides on yearly work-plans for further integration of ESG into our insurance and investment activities.**

**With regard to responsible investment, the ESG Board...**

- determines the overall ambition level for ESG integration into AZ proprietary investments
- determines the specific ESG requirements towards Asset Managers, which will be incorporated in the RfP process and the Asset Manager selection process for new mandates
- receives regular updates on status of implementation and decides further implementation steps.

**Board Members:**

The Allianz SE Board Member responsible for Investments obtains responsibility that respective ESG Board decisions which regard responsible investment are carried out and takes responsibility for process-oversight of the ESG integration into Allianz' insurance investment portfolios.

**Chief-level Staff:**

The CIO of Allianz Investment Management (AIM) obtains operative responsibility for carrying out ESG integration measures.

The CFO of Allianz Investment Management (AIM) obtains monitoring responsibility of the ESG integration into investments. He further coordinates:

1. the efforts of AIM Financial Control (AIM FC) in implementing concrete ESG requirements for the assets of Allianz insurance investment portfolios (proprietary assets).
2. the efforts of AIM Asset Manager Management (AIM AMM) to consider the ESG approach and resources in the selection and regular reviews of Asset Managers.

**Portfolio Managers/ external managers:**

Per the ESG Directive for Investments, all Asset Managers investing Allianz insurance investment portfolios are systematically assigned to develop and implement an ESG approach (process started in Q4 2013, to be completed throughout 2014-15).

Due to the range of asset classes we own around the world, the Directive does not provide a one-size fits all solution or standardized approach to ESG that all asset managers have to implement. Instead, the responsibility for defining the best or most suitable ESG approach for a specific investment portfolio rests with the respective asset manager.

Implementation (as defined in the explanatory notes) is carried out by our mandated Asset Managers.

## Promoting responsible investment

OA 10

Mandatory

Core Assessed

PRI 4,5

OA 10.1

Indicate if your organisation is a member of and/or participant in any collaborative organisation or initiatives that promote responsible investment.

Yes

OA 10.2

Select the collaborative organisation and/or initiatives of which your organisation is a member or in which it participated during the reporting year, and the role you played.

### Select all that apply

- Asian Corporate Governance Association
- Association for Sustainable & Responsible Investment in Asia
- Australian Council of Superannuation Investors
- CDP Climate Change

Your organisation's role in the initiative during the reporting period (see definitions)

- Basic
- Moderate
- Advanced
- CDP Forests
- CDP Water
- CFA Institute Centre for Financial Market Integrity
- Council of Institutional Investors (CII)
- Eumedion
- Extractive Industries Transparency Initiative (EITI)
- Global Investors Governance Network (GIGN)
- Global Real Estate Sustainability Benchmark (GRESB)
- Institutional Investors Group on Climate Change (IIGCC)
- Interfaith Center on Corporate Responsibility (ICCR)
- International Corporate Governance Network (ICGN)
- Investor Group on Climate Change, Australia/New Zealand (IGCC)
- Investor Network on Climate Risk (INCR)/CERES
- Local Authority Pension Fund Forum
- Principles for Responsible Investment

Your organisation's role in the initiative during the reporting period (see definitions)

- Basic
- Moderate
- Advanced

Regional or National Social Investment Forums (e.g. UKSIF, Eurosif, ASRIA, RIAA), specify

Shareholder Association for Research and Education (Share)

United Nations Environmental Program Finance Initiative (UNEP FI)

Your organisation's role in the initiative during the reporting period (see definitions)

- Basic
- Moderate
- Advanced

United Nations Global Compact

Your organisation's role in the initiative during the reporting period (see definitions)

- Basic
- Moderate
- Advanced

Other collaborative organisation/initiative, specify

Other collaborative organisation/initiative, specify

Forum Nachhaltige Entwicklung der Deutschen Wirtschaft, also known as econsense (Forum for the Sustainable Development of the German Economy)

Your organisation's role in the initiative during the reporting year (see definitions)

- Basic
- Moderate
- Advanced

Other collaborative organisation/initiative, specify

UK Stewardship Code

Your organisation's role in the initiative during the reporting year (see definitions)

- Basic
- Moderate
- Advanced

Other collaborative organisation/initiative, specify

London Benchmark Group



Your organisation's role in the initiative during the reporting year (see definitions)

- Basic
- Moderate
- Advanced

No

**OA 10.3** Additional information. [Optional]

for an overview of our company's most important external commitments:

[https://www.allianz.com/en/sustainability/approach/stakeholder\\_engagement.html](https://www.allianz.com/en/sustainability/approach/stakeholder_engagement.html)

**OA 11** **Mandatory** **Core Assessed** **PRI 4**

**OA 11.1** Indicate if your organisation promotes responsible investment, independently of collaborative initiatives.

Yes

**OA 11.2** Indicate which of the following actions your organisation has taken to promote responsible investment, independently of collaborative initiatives.

- Provided or supported education or training programmes for clients, investment managers, broker/dealers, investment consultants, legal advisers or other investment organisations
- Provided financial support for academic or industry research on responsible investment
- Encouraged better transparency and disclosure of responsible investment practices across the investment industry
- Spoke publicly at events and conferences to promote responsible investment
- Wrote and published in-house research papers on responsible investment
- Encouraged the adoption of the PRI
- Other, specify

Various conference appearances and newspaper articles on different ESG and climate change related issues.

No

**Selected participation in ESG events, by AZ experts:**

- Climate Policy Initiative regarding Green Climate Fund (GCF)
- International Journalist Program (IJP) regarding GCF and "Energiewende"
- BIZZ Finance Meeting
- Euromoney Conference, Panel on SRI/Green Bonds
- Environmental Bonds Conference
- ClimateNet Panel: How Climate Finance Theory can be translated into Practice
- CBI Event hosted by Allianz Climate Solutions on climate bond market development
- VDMA Blue Competence (incl. Key Note Speech)
- Copenhagen Climate Finance Dialogue
- Mobilizing Long-term Finance for Green Investments, Federal German Ministry for Economic Cooperation and Development
- REDD+ Panel, UNEP FI
- OECD Climate Finance Breakfast
- OECD Green Growth and Sustainable Development Forum
- TBLI Amsterdam
- Frankfurt School of Management: Sustainable Investment Conference (participation in panel discussion)
- Berlin Forum Energy - Infrastructure: Organized by Allianz and European Commission

**Selected press-article by AZ board members:**

- Interview with AZ board member on climate change, the energy transition and pension commitments in Börsenzeitung and on Focus online
- Byliner in Handelsblatt from AZ board member on ESG integration into index-construction

**Scientific studies with AZ participation:**

- Loeffler, K. / Ruiz, S. / Liesch, T. (forthcoming). Climate bonds. In: Faust, M. / Scholz, S., eds. Sustainable investments, 2nd edition, Frankfurt School Verlag.
- Sandhövel, A. / Ruiz, S. (forthcoming March 2014): Financial Sector contribution to the IPCC WGII AR5 'Impacts, Adaptation and Vulnerability', Chapter 10.7 Key Economic Sectors and Services: Insurance and Finance.
- Loeffler, K. / Moslener, U. / Ruiz, S. (March 2013): Elements of the Green Climate Fund's Private Sector Facility - unpublished advice paper to the German government. (edited with Urs Moslener, Professor, Frankfurt School of Finance/Head of Research, UNEP Collaborating Centre)

**OA 12.1**

Indicate if your organisation - individually or in collaboration with others - conducted dialogue with public policy makers or standard-setters in support of responsible investment in the reporting year.

Yes

Yes, individually

Yes, in collaboration with others

**OA 12.2**

Select the methods you have used.

Endorsed written submissions to governments, regulators or standard-setters developed by others

Drafted your own written submissions to governments, regulators or standard-setters

Participated in face-to-face meetings with government members or officials to discuss policy

Other, specify

**OA 12.3**

Where you have made written submissions (individually or collaboratively) to governments and regulatory authorities, indicate if these are publicly available.

Yes, publicly available

No

No

**OA 12.4**

Additional information.

**Climate Change:**

- Allianz Board Member participated in a meeting with UN SG Ban Ki Moon on private finance sector leadership on climate change at the World Economic Forum in Davos.
- AZ expert participated in workshop of German Federal Ministry for Economic Cooperation and Development (BMZ) on "Mobilizing Long-term Finance for Green Investments"
- AZ expert participated in COP 19, Warsaw (MCII Panel on Climate Resilience and Role of Insurance Sector  
REDD+ Panel, UNEP FI; OECD Climate Finance Breakfast)
- AZ expert participated in Copenhagen Climate Finance Dialogue with UN SG Ban Ki Moon and Danish Environmental minister.

**Soft Commodity Investments.**

- Allianz experts met with the German Ministry for Agriculture for an open dialogue on Allianz' investment and insurance activities in the agricultural sector; Ministry wanted to better understand the perspective and activities of an institutional investor like Allianz against the background of working on further regulation of commodity (future) markets
- Participation in expert workshop organized by the University of Wittenberg-Halle for a solution orientated dialogue on the debate of "food speculation" with regards to agricultural commodity markets, derivative markets, investment activities and regulatory aspects. FIs, NGOs and German Ministries (Agricultural and Finance) were in attendance.

## ESG issues in asset allocation

OA 14	Voluntary	Descriptive	PRI 1
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OA 14.1

Indicate if your organisation allocates assets to, or manages, funds based on specific environmental and social themed areas.

Yes

OA 14.3

Please specify which thematic area(s) you invest in and provide a brief description.

Area

Clean technology

Asset class invested

- Listed equity
- Fixed income - corporate
- Fixed income - government
- Fixed income - other
- Private debt
- Private equity
- Property
- Infrastructure

Brief description of investment

We are already one of the world's leading renewables investors with a strong portfolio in wind energy and solar power amounting to €1.7 billion in 2013. We see renewables as an investment opportunity with an attractive risk-return profile and are expanding our investments. Investments in renewable energy projects provide sound long-term returns, which fits well with Allianz's long-term investment strategy.

Green buildings

Asset class invested

- Listed equity
- Fixed income - corporate
- Fixed income - government
- Fixed income - other
- Private debt
- Private equity
- Property
- Infrastructure

Allianz Real Estate (ARE) has a comprehensive sustainability program in place, with a focus on environmental factors, to support our Group commitment to significantly reduce carbon emissions and meet the demand for sustainable real estate.

Although the influence of sustainable properties has yet to materialize in the value of real estate, we see that regulatory requirements and changing market demand, especially on the tenant side, will force real estate owners to improve the environmental impact of their portfolios in the future.

#### Allianz Real Estate sustainability program

The Allianz Real Estate sustainability program focuses on our core processes and creates a baseline and standards to assess our real estate's sustainability performance. Environmental factors, such as energy consumption and carbon emissions, are the main focus area, which not only help our sustainability performance but also help to reduce operating cost for tenants, many of whom are Allianz entities.

The main activities of the Allianz Real Estate sustainability program are:

##### 1. Create Transparency

- Introduce common metrics for real estate sustainability.
- Assess and measure the sustainability status of ARE's real estate portfolio in a standardized way.
- Include sustainability in ARE's portfolio reporting.

##### 2. Investment Management

- Include sustainability criteria in investment decision making.
- Check the sustainability performance of new real estate investments as part of the acquisition process.
- Include energy efficiency and other sustainability topics in the due diligence process
- Mandatory green building certification for new or refurbished assets (e.g. LEED, BREAM).

##### 3. Asset management

- Improve communication between ARE and tenants to improve sustainability performance.
- Include property-specific sustainability strategies into business plans.
- Include energy efficiency into target setting with property and facility managers.
- Assess individual properties' sustainability status using the Green Rating method (see below).

##### 4. Property management

Measure, collect and report building information according to sustainability metrics.

Implement specific improvement measures in property planning.

Proactively suggest measures to further optimize buildings'

sustainability performance.

#### Green Rating Alliance

ARE is a founding member of the Green Rating Alliance (GRA), a European association of real estate owners and investors, auditors, industry bodies, measurement organizations and technology providers. GRA has developed the Green Rating system, which provides a consistent approach to assessing, benchmarking and improving the environmental performance of existing buildings. The Green Rating covers six core areas: energy, carbon, water, transport, wellbeing and waste. ARE has assessed many of the existing commercial properties under management and all new investments using the Green Rating system.

Of all assets acquired since 2008, more than 20% have "green credentials" (e.g. Green Building Certification, Environmental Rating)

Sustainable forestry

Asset class invested
----------------------

- Listed equity
- Fixed income - corporate
- Fixed income - government
- Fixed income - other
- Private debt
- Private equity
- Property
- Infrastructure

## Brief description of investment

Allianz is operating on a carbon neutral basis since 2012. In addition to continually reducing carbon emissions from our own operations, we offset remaining emissions through direct investments in carbon reduction projects, which generate CO2 certificates. Investments to date include forest protection projects in Kenya and Indonesia and an energy efficiency program in India. Any remaining certificates after we offset our carbon footprint can be sold on the European carbon market to generate a financial return.

Our projects in detail:

**Wildlife Works Carbon LLC (WWC):** Through acquisition of a 10% share in this developer of REDD projects (Reducing Emissions from Deforestation and forest Degradation) we are supporting a forest protection project in Kenya. WWC projects meet strict sustainability criteria and are the first of their kind to generate CO2 certificates. By investing in WWC, we are highlighting REDD projects as an attractive investment option since they combine a high level of social and ecological responsibility with competitive returns for investors.

**Rimba Raya:** We invested in the Rimba Raya (translated as 'eternal forest') REDD project in Borneo, Indonesia in 2013. With this investment, Allianz helps prevent deforestation of 64,000 hectares of forest avoiding the release of 90 million tons of CO2. The project also creates a safe border for the nearby Tanjung Putting national park, which contains a world-renowned rehabilitation center for the Borneo Orang-Utan, which is threatened with extinction. (more detail can be found in the performance section)

**C-Quest Capital LLC (CQC):** We are financing an energy-efficiency program implemented by CQC in India. The program replaces incandescent light bulbs in private households with more energy-efficient and long-lasting compact fluorescent lamps (CFLs). The program allows private households to purchase CFLs at a greatly discounted price, enabling them to lower their energy bills and improving energy efficiency in a country that frequently experiences energy shortages.

- Sustainable agriculture
- Microfinance
- SME financing
- Social enterprise / community investing
- Affordable housing
- Education
- Global health
- Other area, specify

No



# Allianz SE

## Reported Information

### Public version

#### Indirect – Manager Selection, Appointment and Monitoring

## PRI disclaimer

This document presents information reported directly by signatories. This information has not been audited by the PRI Secretariat or any other party acting on their behalf. While this information is believed to be reliable, no representations or warranties are made as to the accuracy of the information presented, and no responsibility or liability can be accepted for any error or omission.

## Overview

SAM 01	Voluntary	Descriptive	PRI 1-6
SAM 01.1	Provide a brief description of how your organisation includes responsible investment considerations in your investment manager selection, appointment and monitoring processes.		

As a leading global insurance company and one of the world's top five asset managers, we are aware of the potential impact of our investment decisions. We take seriously the responsibility that comes with the investment side of our business and are committed to systematically addressing controversial topics by integrating ESG considerations into our investment processes.

With proprietary assets of over €530 billion across a range of asset classes, sectors and countries, we are directly and indirectly connected with other businesses, sectors and economies, and are therefore an integral part of the globalized economy.

We strive to invest sustainably across all asset classes over time. The practical implementation of sustainability in proprietary asset management involves integrating ESG factors into our investment process, for example through research, corporate and country analysis, asset manager selection, monitoring and risk management. We firmly believe that considering ESG factors in investment management is not a short-term trend and over time will fundamentally change business, and consequently, investment performance.

We continue to integrate sustainability in our insurance investment portfolios. We apply a Group-wide exclusion policy for insurance and proprietary investments relating to banned weapons. The ability to apply this exclusion policy varies for some types of investments, e.g. when restricted companies are listed on major stock exchange indices, or where Allianz invests into investment funds managed by other organizations. In order to further develop our ESG ambitions for index-based investments, we are in dialogue with index providers on how to integrate ESG into mainstream index-related products.

ESG factors are considered in investment processes for alternative investments, such as renewable energy, infrastructure investments, and real estate. We are preparing the integration of ESG considerations into remaining asset classes in 2014 in line with our ESG Directive.

Throughout 2013, we have developed an ESG Directive for Investments, which aims to integrate ESG as a standard practice into the management of Allianz insurance investment portfolios. The Directive will be implemented in a step-by-step manner (2014-15) and intends to:

- Include ESG questions in the asset manager selection process.
- Assign asset managers to apply tailored ESG policies to the portfolios that they manage on behalf of Allianz.
- Include ESG-related topics during annual asset manager reviews.

Due to the range of asset classes we own around the world, the Directive does not provide a one-size fits all solution or standardized approach to ESG that all asset managers have to implement. Instead, the responsibility for defining the best or most suitable ESG approach for a specific investment portfolio rests with the respective asset manager.

SAM 02	Mandatory	Core Assessed	PRI 4
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<b>SAM 02.1</b>	Indicate if your organisation uses investment consultants and/or fiduciary managers in the selection, appointment and/or monitoring of external managers.
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Yes

<b>SAM 02.2</b>	Indicate how your organisation uses investment consultants and/or fiduciary managers in the selection, appointment and/or monitoring of external managers. [Optional]
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We use investment consultants in our selection and appointment of external managers

	Asset class
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- Listed Equity (LE)
- Fixed income - corporate (FIC)
- Fixed income - government (FIG)
- Other asset classes

We use investment consultants in our monitoring of external managers

We use fiduciary managers

<b>SAM 02.3</b>	Indicate if your organisation considers responsible investment in the selection, appointment and/or review processes for investment consultants and/or fiduciary managers.
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- Responsible investment is included in the selection process for investment consultants
- Consultants' responsibilities in relation to responsible investment in manager selection, appointment and monitoring processes are included in our contractual agreements with them
- Responsible investment is considered when reviewing investment consultants' advice on manager selection and performance monitoring
- We do not consider responsible investment in the selection, appointment and/or review processes for investment consultants.

No

SAM 03	Mandatory	Gateway	General
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<b>SAM 03.1</b>	Indicate for which of the following externally managed asset classes your organisation, and/or your investment consultants, consider responsible investment factors in investment manager: (a) Selection, (b) Appointment (investment management agreements/contracts), and (c) Monitoring
-----------------	--

Select all that apply

Asset classes	(a) Selection	(b) Appointment	(c) Monitoring
Listed equity	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Fixed income - corporate	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Fixed income - government	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Fixed income - other	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>

<b>SAM 03.2</b>	Additional information. [Optional]
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For the reporting year 2013, the application of ESG exclusions was a standard item in the appointment of external asset managers and regularly monitored by AIM (see OA 01.3).

Throughout 2013, an updated approach to integrating ESG in our SAM-process was developed and piloted. This approach is outlined in the ESG Directive for Investments (see SAM 01.1) and is continued to be rolled out throughout 2014-15.

## Listed equity (LE), fixed income corporate (FIC) and fixed income government (FIG)

### Overview

<b>SAM 05</b>	<b>Mandatory</b>	<b>Gateway</b>	<b>PRI 1,2</b>
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<b>SAM 05.1</b>	Indicate which of the following ESG incorporation strategies you encourage or require your external manager(s) to implement on your behalf:
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#### Active investment strategies

Active investment strategies	LE	FIC	FIG
Screening	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Thematic	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Integration	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
None of the above	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Passive investment strategies

Passive investment strategies	LE		
Screening	<input type="checkbox"/>		
Thematic	<input type="checkbox"/>		
Integration	<input type="checkbox"/>		
None of the above	<input checked="" type="checkbox"/>		

**SAM  
05.2**

Indicate if - on your externally managed assets - you engage directly, via service providers, or via your external manager.

	LE	FIC
We engage directly or via service providers on our externally managed assets	<input checked="" type="checkbox"/>	<input type="checkbox"/>
We require our external managers to engage on our behalf	<input type="checkbox"/>	<input type="checkbox"/>
None of the above	<input type="checkbox"/>	<input type="checkbox"/>

**SAM  
05.3**

Indicate if - on your externally managed listed equities - you cast your (proxy) votes directly, via service providers, or via your external manager.

	LE
We cast our (proxy) votes directly or via service providers on our externally managed assets	<input checked="" type="checkbox"/>
We require our external managers to cast our (proxy) votes on our behalf	<input type="checkbox"/>
None of the above	<input type="checkbox"/>

<b>SAM 05.4</b>	Additional information. [Optional]
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With regard to SAM 05.1, "Active investment strategies":

For the reporting year 2013, the application of ESG exclusions was a standard item in the appointment of asset managers and regularly monitored by AIM.

Throughout 2013, an updated approach to integrating ESG in our SAM-process was developed and piloted. This approach is outlined in the ESG Directive for Investments and is continued to be rolled out throughout 2014-15 (see SAM 01.1).

The ESG Directive for Investments intends to:

Include ESG questions in the asset manager selection process.

Assign asset managers to apply tailored ESG policies to the portfolios that they manage on behalf of Allianz.

Include ESG-related topics during annual asset manager reviews.

Referring to SAM 05.3:

Proxy voting through e.g. AllianzGI.

## Selection

<b>SAM 06</b>	<b>Mandatory</b>	<b>Core Assessed</b>	<b>PRI 1-6</b>
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<b>SAM 06.1</b>	Indicate whether your organisation, and/or your investment consultant, in the manager selection process for listed assets, typically do any of the following:
-----------------	---

	General
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	LE	FIC	FIG
Review the manager's responsible investment policies	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Discuss managers' governance and management of responsible investment activities	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Meet staff with responsible investment responsibilities to assess their skills and competence	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Discuss minimum responsible investment expectations that managers must meet	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Discuss the role managers have played in collaborative initiatives	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Ask whether the organisation is a signatory to the PRI and/or other relevant organisations	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Review the manager's responsible investment reporting to clients and/or the public, including PRI reporting	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Discuss the type of ESG reporting you expect	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Assign specific weighting to ESG factors in your manager evaluation	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other general aspects in your selection process, specify	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
None of the above	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

## ESG incorporation

	LE	FIC	FIG
Evaluate the quality and coverage of ESG research used by managers	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Assess how the manager incentivises brokers to provide ESG research	<input type="checkbox"/>	n/a	n/a
Assess managers' ESG incorporation strategies and ability to identify and manage ESG issues	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Discuss with managers how ESG issues have impacted specific investment decisions and, where relevant, stock or portfolio performance	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other ESG incorporation issues in your selection process, specify	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
None of the above	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

If you select any 'Other' option(s), specify

Throughout 2013, an updated approach to integrating ESG in our SAM-process was developed and piloted. This approach is outlined in the ESG Directive for Investments and is continued to be rolled out throughout 2014-15 (see SAM 01.1).

The ESG Directive for Investments contains a list of ESG-related questions which need to be considered in the asset manager selection process.

General remark with regard to the section "ESG incorporation":

Due to the range of asset classes we own around the world, the Directive does not provide a one-size fits all solution or standardized approach to ESG that all asset managers have to implement. Instead, the responsibility for defining the best or most suitable ESG approach for a specific investment portfolio rests with the respective asset manager.



<b>SAM 06.2</b>	Provide additional information relevant to your organisation's selection approach for listed assets. [Optional]
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For the reporting year 2013, the application of ESG exclusions was a standard item in the appointment of asset managers and regularly monitored by AIM.

Throughout 2013, an updated approach to integrating ESG in our SAM-process was developed and piloted. This approach is outlined in the ESG Directive for Investments and is continued to be rolled out throughout 2014-15 (see SAM 01.1).

The ESG Directive for Investments intends to:

- Include ESG questions in the asset manager selection process.
- Assign asset managers to apply tailored ESG policies to the portfolios that they manage on behalf of Allianz.
- Include ESG-related topics during annual asset manager reviews.

## Appointment

<b>SAM 07</b>	Voluntary	Additional Assessed	PRI 4
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<b>SAM 07.1</b>	When appointing managers, indicate which of the following responsible investment considerations your organisation typically includes in investment management agreements/contracts for your listed assets:
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### General

	LE	FIC	FIG
Acting in accordance with your organisation's overall investment beliefs or policy on responsible investment and ESG issues	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other general RI considerations in investment management agreements, specify	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
None of the above	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

### ESG incorporation

	LE	FIC	FIG
Specific requirements relating to the incorporation of ESG issues into investment decision-making	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other RI considerations relating to ESG incorporation in investment management agreements, specify	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
None of the above	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Reporting

	LE	FIC	FIG
Reporting on the agreed responsible investment activities	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Reporting on the ESG characteristics of the portfolio	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Reporting on the impact of ESG issues on financial performance	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Other RI considerations relating to reporting in investment management agreements, specify	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
None of the above	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

If you select any 'Other' option(s), specify

Due to the range of asset classes we own around the world, we do not provide a one-size fits all solution or standardized approach to ESG that all asset managers have to implement. That is to say, aside from our global exclusion list, Allianz as a universal owner does not prescribe HOW ESG has to be implemented, but ensures THAT ESG approaches are integrated into our mandates. Therefore, the responsibility for defining the best or most suitable ESG approach for a specific investment portfolio rests with the respective asset manager.

<b>SAM 07.2</b>	Provide additional information relevant to your organisation's manager appointment process and considerations included in contractual agreements for listed assets.
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For the reporting year 2013, the application of ESG exclusions was a standard item in the appointment of external asset managers and regularly monitored by AIM (see SAM 01.1).

Throughout 2013, an updated approach to integrating ESG in our SAM-process was developed and piloted. This approach is outlined in the ESG Directive for Investments and is continued to be rolled out throughout 2014-15 (see SAM 01.1).

The ESG Directive intends to:

- Include ESG questions in the asset manager selection process.
- Assign asset managers to apply tailored ESG policies to the portfolios that they manage on behalf of Allianz.
- Include ESG-related topics during annual asset manager reviews.

## Monitoring

<b>SAM 08</b>	<b>Mandatory</b>	<b>Core Assessed</b>	<b>PRI 1</b>
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<b>SAM 08.1</b>	Indicate whether your organisation, and/or your investment consultant, in the dialogue and monitoring of your external manager typically do any of the following:
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General
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	LE	FIC	
Include responsible investment as a standard agenda item at performance review meetings	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
Highlight examples of good responsible investment practice by other managers	<input type="checkbox"/>	<input type="checkbox"/>	
Review the manager's responsible investment reporting, for example PRI-generated responsible investment reports	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
Encourage your managers to consider joining responsible investment initiatives/organisations or participate in collaborative projects with other investors	<input type="checkbox"/>	<input type="checkbox"/>	
Include responsible investment criteria as a formal component of overall manager performance evaluation	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
Other general aspects of your monitoring, specify	<input type="checkbox"/>	<input type="checkbox"/>	
None of the above	<input type="checkbox"/>	<input type="checkbox"/>	

### ESG incorporation

	LE	FIC	
Request information on ESG incorporation in specific investment decisions	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
Other ways you monitor ESG incorporation, specify	<input type="checkbox"/>	<input type="checkbox"/>	
None of the above	<input type="checkbox"/>	<input type="checkbox"/>	

<b>SAM 08.2</b>	Provide additional information relevant to your organisation's dialogue and monitoring of external managers. [Optional]
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For the reporting year 2013, the application of ESG exclusions was a standard item in the appointment of asset managers and regularly monitored by AIM (see SAM 01.1).

Throughout 2013, an updated approach to integrating ESG in our SAM-process was developed and piloted. This approach is outlined in the ESG Directive for Investments and is continued to be rolled out throughout 2014-15 (see SAM 01.1).

The ESG Directive for Investments intends to:

- Include ESG questions in the asset manager selection process.
- Assign asset managers to apply tailored ESG policies to the portfolios that they manage on behalf of Allianz.
- Include ESG-related topics during annual asset manager reviews.

## Communication

<b>SAM 16</b>	<b>Mandatory</b>	<b>Core Assessed</b>	<b>PRI 6</b>
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<b>SAM 16.1</b>	Indicate if your organisation proactively discloses any information about responsible investment considerations in your indirect investments.
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- Yes, we disclose information publicly

	provide URL
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[https://www.allianz.com/en/sustainability/pool/proprietary\\_asset\\_management.html](https://www.allianz.com/en/sustainability/pool/proprietary_asset_management.html)

<b>SAM 16.2</b>	Indicate if the level of information you disclose to the public is the same as that disclosed to clients and/or beneficiaries.
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- Yes

<b>SAM 16.3</b>	Indicate what type of information your organisation proactively discloses to the public and clients and/or beneficiaries about your indirect investments.
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- How responsible investment considerations are included in manager selection, appointment and monitoring processes
- Details of the responsible investment activities carried out by managers on your behalf
- E, S and/or G impacts and outcomes that have resulted from your managers' investments and active ownership
- Other, specify

- No

- Yes, we disclose information to clients/beneficiaries only
- We do not proactively disclose information to the public and/or clients/beneficiaries

# Allianz SE

## Reported Information

### Public version

#### Direct - Listed Equity Active Ownership

## PRI disclaimer

This document presents information reported directly by signatories. This information has not been audited by the PRI Secretariat or any other party acting on their behalf. While this information is believed to be reliable, no representations or warranties are made as to the accuracy of the information presented, and no responsibility or liability can be accepted for any error or omission.

## Engagement

### Overview

LEA 01	Voluntary	Descriptive	PRI 2
LEA 01.1	Provide a brief overview of your organisation's approach to engagement.		

So far we have conducted case-by-case specific engagements. Throughout 2013, we have engaged with a major Asian energy company regarding environmental and H&S practices. Furthermore, we successfully implemented an environment, social and governance (ESG) dialogue format, which continually engages a group of German and international NGOs. The goal of this exchange is to establish an evidence-based dialogue built on trust and mutual understanding. This allows our NGO partners to directly address Allianz with their concerns and gives Allianz the opportunity to listen and understand their different perspectives. We can also tap into the expertise of NGO partners when formulating ESG positions and guidelines, incorporating their direct, on-the-ground experience of various topics. Our ESG dialogue is part of our new ESG framework for the Allianz Group. .

In this area, we plan to develop a formal ESG engagement framework to strengthen and standardize our approach to engagement with companies. Engagement is particularly important for asset classes or investments where we cannot avoid indirect exposure to issues that could be considered controversial. For example, due to our size we rely on broad indices with high liquidity as benchmarks for our large-scale investments. While we need such instruments for diversification and hedging purposes, we have no influence on their composition. Therefore we look to initiate and take part in dialogue with providers of such indices to determine how ESG issues can be integrated.

LEA 02	Mandatory	Gateway	PRI 1,2,3
LEA 02.1	Indicate your reasons for interacting with companies on ESG issues and indicate who carries out these interactions.		

Type of engagement	Reason for interaction
<b>Individual/Internal staff engagements</b>	<input checked="" type="checkbox"/> To support investment decision-making (e.g. company research) <input checked="" type="checkbox"/> To influence corporate practice (or identify the need to influence) on ESG issues <input type="checkbox"/> To encourage improved ESG disclosure <input type="checkbox"/> Other, specify <input type="checkbox"/> We do not engage via internal staff
<b>Collaborative engagements</b>	<input checked="" type="checkbox"/> To support investment decision-making (e.g. company research) <input checked="" type="checkbox"/> To influence corporate practice (or identify the need to influence) on ESG issues <input type="checkbox"/> To encourage improved ESG disclosure <input type="checkbox"/> Other, specify <input type="checkbox"/> We do not engage via collaborative engagements
<b>Service provider engagements</b>	<input checked="" type="checkbox"/> To support investment decision-making (e.g. company research) <input type="checkbox"/> To influence corporate practice (or identify the need to influence) on ESG issues <input checked="" type="checkbox"/> To encourage improved ESG disclosure <input type="checkbox"/> Other, specify <input type="checkbox"/> We do not engage via service providers

## Process

### Process for engagements run internally

<b>LEA 03</b>	<b>Mandatory</b>	<b>Core Assessed</b>	<b>PRI 2</b>
<b>LEA 03.1</b>	Indicate whether your organisation has a formal process for identifying and prioritising engagement activities carried out by internal staff.		
	<input type="radio"/> Yes <input checked="" type="radio"/> No		
<b>LEA 03.3</b>	Additional information. [Optional]		

Allianz SE plans to develop a formal ESG engagement framework throughout 2014.

<b>LEA 04</b>	<b>Mandatory</b>	<b>Core Assessed</b>	<b>PRI 2</b>
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**LEA 04.1** Indicate if you define specific objectives for your engagement activities.

- Yes
  - Yes, for all engagement activities
  - Yes, for the majority of engagement activities
  - Yes, for a minority of engagement activities
- No

**LEA 04.2** Indicate if you monitor the actions that companies take following your engagements.

- Yes
  - Yes, in all cases
  - Yes, in the majority of cases
  - Yes, in the minority of cases

**LEA 04.3** Describe how you monitor and evaluate the progress of your engagement activities.

Depending on the objective of the individual engagement, we monitor - where applicable - the developments towards the issues we addressed (e.g. measure towards increased environmental management).

For cases, where we address "one off" issues, continued monitoring is not necessary.

- No

**LEA 04.4** Additional information. [Optional]

Regarding LEA 04.1:

As we do not have a formal ESG Engagement Framework yet, we defined specific objectives on a case-by-case basis.

**Process for engagements conducted via collaborations**

<b>LEA 05</b>	<b>Mandatory</b>	<b>Core Assessed</b>	<b>PRI 2</b>
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<b>LEA 05.1</b>	Indicate whether your organisation has a formal process for identifying and prioritising collaborative engagements.
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- Yes
- No

<b>LEA 06</b>	<b>Mandatory</b>	<b>Core Assessed</b>	<b>PRI 2</b>
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<b>LEA 06.1</b>	Indicate if the collaborative engagements in which you are involved have defined objectives.
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- Yes
  - Yes, for all collaborative engagement activities
  - Yes, for the majority of collaborative engagement activities
  - Yes, for a minority of collaborative engagement activities
- No

<b>LEA 06.2</b>	Indicate if you monitor the actions companies take following your collaborative engagements.
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- Yes
- No

### Process for engagements conducted with/on your behalf by service providers

<b>LEA 07</b>	<b>Mandatory</b>	<b>Core Assessed</b>	<b>PRI 2,4</b>
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<b>LEA 07.1</b>	Indicate if you play a role in the engagement process that your service provider conducts on your behalf.
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- Yes
- No

<b>LEA 08</b>	<b>Mandatory</b>	<b>Core Assessed</b>	<b>PRI 2,6</b>
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<b>LEA 08.1</b>	Indicate whether you monitor and/or discuss the following information provided to you by your service provider
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Please select all that apply

- The subject (or ESG issue(s)) of engagement
- The objectives of the engagement
- The rationale for engagement
- The frequency/intensity of interactions with companies
- Progress towards achieving engagement goals
- Outcomes that have been achieved from the engagement
- Next steps for engagement activity
- Other, specify
- None of the above

## General processes for all three groups of engagers

LEA 10	Mandatory	Gateway/Core Assessed	PRI 2
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LEA  
10.1

Indicate if you track the number of companies you engage with.

Type of engagement	Tracking engagements
<b>Individual / Internal staff engagements</b>	<input type="radio"/> Yes, we track the number of our engagements in full <input checked="" type="radio"/> Yes, we partially track the number of our engagements <input type="radio"/> No, we do not track our engagements but can provide a reasonable estimate of our engagement numbers <input type="radio"/> No, we do not track and cannot estimate our engagements
<b>Collaborative engagements</b>	<input type="radio"/> Yes, we track the number of our engagements in full <input checked="" type="radio"/> Yes, we partially track the number of our engagements <input type="radio"/> No, we do not track our engagements but can provide a reasonable estimate of our engagement numbers <input type="radio"/> No, we do not track and cannot estimate our engagements
<b>Service provider engagements</b>	<input type="radio"/> Yes, we track the number of our engagements in full <input type="radio"/> Yes, we partially track the number of our engagements <input checked="" type="radio"/> No, we do not track our engagements but can provide a reasonable estimate of our engagement numbers <input type="radio"/> No, we do not track and cannot estimate our engagements

## Outputs and outcomes

LEA 11	Mandatory to Report Voluntary to Disclose	Core Assessed	PRI 2
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LEA  
11.1

Indicate the number of companies with which your organisation engaged during the reporting year.

	<b>Number of companies engaged</b> (avoid double counting, see explanatory notes)
Individual / Internal staff engagements	2
Collaborative engagements	1
Service provider engagements	25

**LEA 11.2** Indicate what percentage of your engagements were comprehensive during the reporting year. [Optional]

Type of engagement	% Comprehensive engagements
Individual / Internal staff engagements	<input type="radio"/> > 50% <input type="radio"/> 10-50% <input type="radio"/> <10% <input type="radio"/> None
Collaborative engagements	<input type="radio"/> >50% <input type="radio"/> 10-50% <input type="radio"/> <10% <input type="radio"/> None
Service provider engagements	<input type="radio"/> >50% <input type="radio"/> 10-50% <input type="radio"/> <10% <input type="radio"/> None

**LEA 11.3** Indicate what percentage of your collaborative engagements you were a leading organisation during the reporting year. [Optional]

Type of engagement	% Leading role
Collaborative engagements	<input type="radio"/> >50% <input type="radio"/> 10-50% <input type="radio"/> <10% <input type="radio"/> None

**LEA 11.4** Indicate for which part of your service provider engagements you were highly involved during the reporting year. [Optional]

Type of engagement	% High involvement
Service provider engagements	<input type="radio"/> >50% <input type="radio"/> 10-50% <input type="radio"/> <10% <input type="radio"/> None

**LEA 12** Voluntary Additional Assessed **PRI 2**

**LEA 12.1** Indicate if your engagements in the reporting year covered E, S and/or G issues.

Type of engagement	Coverage
Individual / Internal staff engagements	<input checked="" type="checkbox"/> Environmental <input checked="" type="checkbox"/> Social <input type="checkbox"/> Corporate Governance <input type="checkbox"/> We do not track this information
Collaborative engagements	<input checked="" type="checkbox"/> Environmental <input checked="" type="checkbox"/> Social <input checked="" type="checkbox"/> Corporate Governance <input type="checkbox"/> We do not track this information
Service provider engagements	<input checked="" type="checkbox"/> Environmental <input checked="" type="checkbox"/> Social <input checked="" type="checkbox"/> Corporate Governance <input type="checkbox"/> We do not track this information

**LEA 12.2** Provide an estimated breakdown by E, S and/or G issues.

Individual / Internal staff engagements

100%

Collaborative engagements

100%

Service provider engagements

100%

Communication

LEA 15	Mandatory	Core Assessed	PRI 2,6
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LEA 15.1	Indicate whether your organisation proactively discloses information on its engagements.
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We disclose it publicly

please provide URL

[https://www.allianz.com/en/sustainability/pool/proprietary\\_asset\\_management.html](https://www.allianz.com/en/sustainability/pool/proprietary_asset_management.html)

please provide URL

[https://www.allianz.com/en/sustainability/approach/stakeholder\\_engagement.html](https://www.allianz.com/en/sustainability/approach/stakeholder_engagement.html)

LEA 15.2	Indicate if the information disclosed to the public is the same as that disclosed to clients/beneficiaries.
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Yes

LEA 15.3	Indicate what engagement information your organisation proactively discloses to clients/beneficiaries and/or the public.
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Engagement information disclosed

- Details of the selections, priorities and specific goals of engagement
- Number of engagements
- Breakdown of engagements by type/topic
- Breakdown of engagements by region
- An assessment of the current status of the engagement
- Outcomes that have been achieved from the engagement
- Other information
  - summarizing descriptions and examples

**LEA  
15.4**

Indicate how frequently you typically report engagements information.

- Disclosed continuously (prior and post engagements)
  - Disclosed quarterly
  - Disclosed annually
  - Disclosed every two years or less
  - Other, specify
- No
- We disclose it to clients and/or beneficiaries only
  - We do not proactively disclose it to the public and/or clients/beneficiaries.